# (OLD LinkedIn profile for Al Silva:)

CEO at Murphy, McKay & Associates

I have worked in the computer industry for over a decade. I began by assisting in the support of a campus network by solving the hardware failures and software application that user experienced.

As an IT manager for a catalog company, my network expertise improved the company's network stability and my database management skills provided cost savings routines. Also, I planned and executed a successful systems move to a different location, this included both the network and telecom services.

As Project Manager with Murphy, McKay, I have designed & implemented many Microsoft based networks. This included a global Windows network that consisted of several nodes in the US (San Francisco, Portland and Boston) and Europe (Denmark, France and Germany). The client requested my personal attention in Europe for the implementation to insure a quality installation.

As Operations Director, I have helped the team fulfill the company's mission -- to provide our clients with elegant, technical solutions to their business problems. I hold a B.S. in Business Administration with a concentration in Computer Information Systems. I am a Microsoft Certified Systems Engineer (MCSE) and a Citrix Certified Administrator (CCA) certification.

As I moved to become the VP of Consulting Services, I have been ensuring that the technology that is deployed and services that we provide is aligned to our client's business needs.

Specialties: Active Directory Migrations/Troubleshooting
Exchange best pratices, Migrations & Disaster Recovery Planning/Testing
Microsoft Desktop Deployments
Microsot Small Business Specialist

# (NEW LinkedIn profile for Al Silva:)

## (Title:) 25+ years of IT, supporting businesses w/ 10-75 users

(Summary:)

Our Managed Service Specialties:

- Microsoft Small Business Specialist
- Microsoft Desktop Deployments
- Office 365
- Azure
- Cyber Security
- \* Firewall
- \* Encryption
- \* Next generation anti malware protection
- \* Security awareness training
- \* Dark web monitoring
- \* Security assessment
- \* Multi factor authentication
- Cloud support & Consulting
- Network design
- Disaster Recovery Planning/Testing
- Troubleshooting
- Active Directory
- Migrations and Upgrades
- Technology Recommendations
- Risk Assessments
- -Email Spam Protection

We pride ourselves in offering fulfilling careers to employees, and the right IT solutions to clients.

We are always hiring.

We offer personalized attention and services. We don't use overseas help desks, or contract out your support to others. Our team is in the East Bay, and we are happy to serve our clients all over the San Francisco Bay Area.

We have 3 Divisions: Managed Services, Relocation Services, Augmented Staffing Services.

Managed Services help companies with 10-75 users, B2B, professional services such as CPA firms, attorneys, and other niche specialties. Most of the businesses experiencing fast growth view technology as a critical component and take proactive approach, rather than viewing IT as a cost.

Relocation Services provide companies from 20-1,000+ users with all IT issues related to relocation, such as disconnect and reconnect of end user systems, data centers and IT Lab environments.

Augmented Staffing Services add to a company's IT team with help desk and data center support professionals. We offer temporary staffing, contract to hire, direct hires, or executive search.

Our core values are:

- Doing the right thing.
- Seeking constant improvement.
- Exhibiting understanding and commitment.
- Working with positive energy.

For an initial diagnosis or assessment, please call (925) 283-9555, or email us: mma@MurphyMcKay.com, or visit us at our website: www.MurphyMcKay.com. Thank you!

(Current experience, as CEO:)

#### Our Process:

1) Assess:

We evaluate your existing IT infrastructure, accounting for potential and current vulnerabilities.

2) Standardize:

Our team of experts then suggest and implement measures to ensure stability and compatibility within your systems.

### 3) Improve:

After standardization, we suggest enhancements tailored to your business needs to bolster productivity and efficiency.

Efficient and Dependable IT Support:

We have been working with small and medium companies since 1992. And so we're well-versed with the pains of running a business. Your focus is, and should be growing your brand and your business, not the countless IT hitches that keep getting in the way.

We help your company navigate the many technology alternatives available and use those alternatives to help you achieve your short and long-term goals. With over 100 years of combined business consulting, financial and technical experience, our team will research, analyze and recommend the most efficient and cost-effective solutions to maximize your IT investment while allowing you to focus on matters that need your attention most!

Our tailored packages improve Predictable costs, Increased productivity, Constant availability, Security and business continuity, etc.

Cloud services from Murphy, McKay are:

- Scalable your technology grows along with your business
- Customizable technology tailored to your business requirements
- Mobile anytime, anywhere access
- Cost-saving cost-effective service that maximizes returns on your IT investment
- Secure your data is stored in our highly secure cloud servers

We build successful teams one employee at a time. We bridge the gaps between talented employees and forwarding thinking companies.

We mostly serve the SF Bay Area. Occasionally we serve international clients in Europe for the implementation to insure a quality installation.

(Current experience, as VP Consulting Service:)

### **VP Consulting Services**

Dates Employed Feb 1998 – Dec 2015

Employment Duration 17 yrs 11 mos

Location Lafayette, CA

I first started as a Project Manager about 20 years ago, and ever since then I have been designing, implementing and supporting many Microsoft based networks. This includes a global Windows network consisting of several nodes in the US (San Francisco, Portland and Boston) and Europe (Denmark, France and Germany).

I became the Operations Director about 15 years ago, leading a team to provide our clients with elegant, technical solutions to their business problems, as part of the company's mission.

About 6 years ago, I became the VP of Consulting Services, ensuring customized IT services and technology are aligned to our client's unique business needs.

About 3 years ago I became the CEO, after being a partner for over 10 years.

I am a Microsoft Certified Systems Engineer (MCSE) and a Citrix Certified Administrator (CCA) certification. I hold a B.S. in Business Administration with a concentration in Computer Information Systems.